

| TACC | D% A/A | D% T/T | Balance General | 2007-IV | 2008-I | 2008-II | 2008-III | 2008-IV | 2009-I | 2009-II | 2009-III | 2009-IV |
|---------|---------|-----------|--|----------|---------|---------|----------|---------|--------|---------|----------|---------|
| 8.3% | -1.3% | -2.0% | Activo Total | 25,228 | 26,002 | 33,523 | 32,716 | 30,814 | 32,521 | 31,350 | 31,010 | 30,402 |
| 7.8% | 3.0% | -1.1% | ● Activo Circulante | 16,039 | 16,933 | 14,557 | 23,767 | 13,045 | 14,370 | 13,455 | 13,592 | 13,436 |
| 18.4% | 237.9% | 12.6% | ●● Efectivo e Inversiones Temporales | 7,057 | 7,340 | 781 | 660 | 577 | 945 | 1,326 | 1,731 | 1,949 |
| 7.9% | -20.2% | -10.8% | ●● Clientes y Doctos. por Cobrar | 2,762 | 3,562 | 5,239 | 4,542 | 2,855 | 3,326 | 2,916 | 2,555 | 2,278 |
| 6.9% | -4.2% | -1.0% | ●● Otros | 6,220 | 6,031 | 8,537 | 18,565 | 9,613 | 10,098 | 9,213 | 9,306 | 9,209 |
| -100.0% | na | na | ● Activo de Largo Plazo | - | - | - | - | - | - | - | - | - |
| 6.1% | -4.8% | -2.5% | ● Propiedad Planta y Equipo (neto) | 8,653 | 8,543 | 10,763 | 10,095 | 10,291 | 10,599 | 10,234 | 10,054 | 9,799 |
| 21.2% | -4.4% | -3.0% | ● Activo Diferido | 435 | 414 | 8,086 | 7,545 | 7,352 | 7,426 | 7,536 | 7,240 | 7,026 |
| 59.4% | 12.6% | 14.4% | ● Otros Activos | 101 | 111 | 117 | 8,691 | 126 | 125 | 125 | 124 | 141 |
| 5.1% | -11.6% | -1.9% | Pasivo Total | 6,235 | 6,648 | 11,031 | 10,741 | 9,509 | 9,892 | 9,114 | 8,571 | 8,404 |
| 3.6% | -23.0% | -4.1% | ● Pasivo Circulante | 3,240 | 3,546 | 6,952 | 6,598 | 5,255 | 5,350 | 4,629 | 4,218 | 4,046 |
| -100.0% | na | na | ● Pasivo a Largo Plazo | - | - | - | - | - | - | - | - | - |
| -100.0% | na | na | ●● En moneda Extranjera | - | - | - | - | - | - | - | - | - |
| -100.0% | na | na | ●● En moneda Nacional | - | - | - | - | - | - | - | - | - |
| -100.0% | na | na | ● Créditos Diferidos | - | - | - | - | - | - | - | - | - |
| na | 2.5% | 0.1% | ● Otros Pasivos | 2,995 | 3,102 | 4,079 | 4,144 | 4,253 | 4,541 | 4,486 | 4,353 | 4,358 |
| 10.5% | 3.2% | -2.0% | Capital Contable Consolidado | 18,993 | 19,354 | 22,492 | 21,975 | 21,305 | 22,629 | 22,235 | 22,439 | 21,997 |
| 22.7% | -18.7% | -8.5% | ● Capital Minoritario | 2,587 | 2,710 | 3,034 | 3,197 | 3,122 | 3,283 | 2,823 | 2,774 | 2,638 |
| 9.9% | 7.0% | -1.0% | ● Capital Mayoritario | 16,406 | 16,644 | 19,458 | 18,778 | 18,183 | 19,345 | 19,412 | 19,665 | 19,459 |
| -24.4% | -69.3% | -4.5% | Deuda Total | 4 | 4 | 1,062 | 594 | 13 | 14 | 35 | 4 | 4 |
| TACC | D% A/A | D% T/T | Resultados Trimestrales | 2007-IV | 2008-I | 2008-II | 2008-III | 2008-IV | 2009-I | 2009-II | 2009-III | 2009-IV |
| 7.5% | -17.4% | -2.5% | Ventas Netas | 6,397 | 7,923 | 11,554 | 9,798 | 5,910 | 5,209 | 4,243 | 5,003 | 4,879 |
| 9.6% | -13.5% | 21.7% | - Costo de Ventas | 5,862 | 6,577 | 9,137 | 8,147 | 5,935 | 4,214 | 3,320 | 4,220 | 5,135 |
| na | 939.8% | -132.7% | = Resultado Bruto | 535 | 1,345 | 2,417 | 1,651 | 25 | 994 | 923 | 783 | 256 |
| 4.8% | -41.8% | -8.9% | - Gastos Operativos | 356 | 391 | 517 | 534 | 832 | 600 | 554 | 532 | 485 |
| na | -13.6% | -395.1% | = Resultado Operativo | 179 | 955 | 1,900 | 1,117 | 857 | 394 | 369 | 251 | 741 |
| na | -159.0% | -235.6% | - Resultado Integral de Financiamiento | 282 | 120 | 386 | 87 | 88 | 69 | 107 | 38 | 52 |
| na | -196.9% | -154.9% | ● Interés Pagado (neto) | 61 | 60 | 45 | 20 | 7 | 4 | 8 | 13 | 7 |
| 6.2% | -155.5% | -277.3% | ● RECAM (neto) | 39 | 127 | 274 | 67 | 81 | 65 | 115 | 25 | 45 |
| -100.0% | na | na | ● REPOMO | 182 | - | - | - | - | - | - | - | - |
| 0.0% | -100.0% | -100.0% | ● Otros Gastos Financieros | 67 | 67 | 0 | 0 | 0 | - | - | 0 | - |
| 29.9% | -27.1% | -423.9% | = Resultado después RIF | 461 | 1,075 | 2,287 | 1,030 | 945 | 325 | 477 | 213 | 689 |
| na | -161.6% | -207.7% | - Otras Operaciones Financieras | 437 | 181 | 616 | 186 | 101 | 132 | 232 | 58 | 62 |
| na | -11.0% | -377.6% | = Resultado antes de Impuestos | 23 | 894 | 1,670 | 1,216 | 844 | 458 | 244 | 271 | 751 |
| na | 211.9% | -12769.9% | - Provision para Impuestos y P.T.U. | 154 | 250 | 592 | 451 | 232 | 7 | 158 | 6 | 725 |
| na | -95.7% | -109.8% | = Resultado después de Impuestos | 178 | 643 | 1,079 | 765 | 611 | 451 | 87 | 265 | 26 |
| na | -96.3% | -108.3% | Resultado Neto | 178 | 643 | 1,091 | 762 | 596 | 451 | 87 | 265 | 22 |
| na | -80.2% | 36.6% | - Participación Minoritaria | 55 | 129 | 319 | 200 | 544 | 108 | 195 | 79 | 108 |
| 5.4% | -263.0% | -75.1% | = Resultado Neto Mayoritario | 233 | 514 | 772 | 562 | 52 | 559 | 282 | 344 | 85 |
| na | 16.3% | -194.3% | UAIIDA | 318 | 1,096 | 2,063 | 1,269 | 418 | 676 | 644 | 516 | 486 |
| 21.5% | -36.9% | -53.5% | Utilidad en Efectivo | 151 | 528 | 661 | 782 | 467 | 906 | 441 | 634 | 295 |
| TACC | D% A/A | D% T/T | Crecimiento A/A | 2007-IV | 2008-I | 2008-II | 2008-III | 2008-IV | 2009-I | 2009-II | 2009-III | 2009-IV |
| na | na | na | Ventas Netas | 18.0% | 15.0% | 65.8% | 54.5% | -7.6% | -34.3% | -63.3% | -48.9% | -17.4% |
| na | na | na | Resultado Operativo | -67.1% | -1.5% | 108.8% | 126.4% | -577.9% | -58.7% | -80.6% | -77.5% | -13.6% |
| na | na | na | Resultado Neto | -35.0% | -24.6% | 52.7% | 45.2% | -122.5% | 8.7% | -63.5% | -38.9% | -263.0% |
| na | na | na | UAIIDA | -52.8% | -1.1% | 96.1% | 101.0% | -231.4% | -38.3% | -68.8% | -59.4% | 16.3% |
| na | na | na | Utilidad en Efectivo | -72.6% | -38.5% | 10.1% | 49.5% | 208.8% | 71.5% | -33.3% | -19.0% | -36.9% |
| TACC | D% A/A | D% T/T | Resultados 12 Meses | 2007-IV | 2008-I | 2008-II | 2008-III | 2008-IV | 2009-I | 2009-II | 2009-III | 2009-IV |
| 8.1% | -45.1% | -5.1% | Ventas Netas | 26,597 | 27,631 | 32,218 | 35,672 | 35,185 | 32,471 | 25,160 | 20,364 | 19,334 |
| -2.2% | -91.2% | 73.7% | Resultado Operativo | 2,552 | 2,537 | 3,528 | 4,151 | 3,115 | 2,555 | 1,024 | 158 | 274 |
| 6.1% | -29.3% | 12.2% | Resultado Neto | 1,807 | 1,640 | 1,906 | 2,082 | 1,796 | 1,841 | 1,350 | 1,131 | 1,269 |
| 4.6% | -66.3% | -4.8% | UAIIDA | 3,110 | 3,098 | 4,109 | 4,747 | 4,011 | 3,591 | 2,172 | 1,418 | 1,350 |
| 13.4% | -6.7% | -7.0% | Utilidad en Efectivo | 2,133 | 1,803 | 1,864 | 2,123 | 2,438 | 2,816 | 2,596 | 2,447 | 2,275 |
| MED | D% A/A | D% T/T | Indicadores y Razones | 2007-IV | 2008-I | 2008-II | 2008-III | 2008-IV | 2009-I | 2009-II | 2009-III | 2009-IV |
| 10.5% | na | na | Tasa Efectiva de Impuestos | -1018.2% | 14.6% | 19.2% | 1.9% | na | -35.9% | 90.6% | 36.0% | na |
| 6.1 | 341.7% | 4.2% | VE / UAIIDA | 3.9 | 4.1 | 7.1 | 3.3 | 2.7 | 2.6 | 6.0 | 11.3 | 11.8 |
| 6.0 | 285.9% | -73.5% | P / U | 9.576 | 10.853 | 12.531 | 5.964 | 5.930 | 5.990 | 20.229 | 86.299 | 22.884 |
| - | 69.8% | 8.1% | P / UE | 9.035 | 11.038 | 15.583 | 7.515 | 4.621 | 3.632 | 5.481 | 7.262 | 7.848 |
| 1.0 | 48.7% | -1.2% | P / VL | 1.212 | 1.223 | 1.690 | 0.895 | 0.617 | 0.540 | 0.752 | 0.928 | 0.917 |
| 12.7% | 14.3 | -20.2 | Margen Operativo (1) | 2.8% | 12.1% | 16.4% | 11.4% | -14.5% | 7.6% | 8.7% | 5.0% | -15.2% |
| 17.2% | -2.9 | -20.3 | Margen UAIIDA (1) | 5.0% | 13.8% | 17.9% | 13.0% | -7.1% | 13.0% | 15.2% | 10.3% | -10.0% |
| 9.7% | 2.6 | -5.1 | Margen Neto (1) | 3.6% | 6.5% | 6.7% | 5.7% | -0.9% | 10.7% | 6.6% | 6.9% | 1.8% |
| 12.1% | -7.4 | 0.6 | Margen Operativo 12M (1) | 9.6% | 9.2% | 10.9% | 11.6% | 8.9% | 7.9% | 4.1% | 0.8% | 1.4% |
| 17.0% | -4.4 | 0.0 | Margen UAIIDA 12M (1) | 11.7% | 11.2% | 12.8% | 13.3% | 11.4% | 11.1% | 8.6% | 7.0% | 7.0% |
| 7.8% | 1.5 | 1.0 | Margen Neto 12M (1) | 6.8% | 5.9% | 5.9% | 5.8% | 5.1% | 5.7% | 5.4% | 5.6% | 6.6% |
| 4.20 | -47.9% | -0.8% | Rotación de Inventarios | 4.0 | 4.2 | 4.4 | 4.4 | 3.9 | 3.2 | 2.5 | 2.0 | 2.0 |
| 0.65 | -6.2 | -1.1 | PCC -Neto / Capital Consolidado (1) | 0.4 | 0.4 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 |
| 0.53 | -2.1 | -0.8 | Pasivo Total / Activo Total (1) | 0.2 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 |
| 2.97 | -60.8% | 40.8% | (UAIIDA + Int. Ganados) / Int. Pagados | 126.8 | 132.8 | 155.0 | 134.5 | 72.4 | 55.9 | 30.9 | 20.2 | 28.4 |
| 12.7% | 787.7 | -518.3 | Costo de la Deuda (1) | 749.1% | 737.6% | 2.7% | 6.2% | 445.6% | 470.3% | 202.8% | 1751.7% | 1233.4% |
| 12.6% | -8.7 | -0.2 | ROIC (1) | 12.6% | 12.2% | 14.9% | 16.2% | 13.0% | 11.1% | 6.8% | 4.5% | 4.3% |
| 10.1% | -3.3 | 0.6 | ROE (1) | 11.4% | 10.1% | 11.1% | 11.7% | 9.8% | 9.7% | 7.1% | 5.9% | 6.5% |
| -5.1% | -131.0 | 37.7 | WACC | -442.7% | -441.7% | -6.5% | -5.8% | -30.0% | -54.9% | -30.0% | -198.7% | -161.0% |
| 12.1% | 103.0 | -38.1 | Tasa de Creación de Valor Económico (TCVE) | 458.8% | 457.3% | 20.7% | 35.6% | 65.6% | 90.0% | 45.2% | 206.7% | 168.5% |
| | | | Acciones en Circulación (millones) | 491.6 | 486.6 | 513.2 | 528.5 | 497.7 | 510.2 | 509.0 | 503.9 | 497.7 |
| 1.8% | -51.0% | 22.0% | Inflación del Trimestre | 1.52% | 1.49% | 0.53% | 1.83% | 2.53% | 1.03% | 0.24% | 1.02% | 1.24% |
| 9.40 | -5.5% | -3.2% | Tipo de Cambio Cierre (P\$/US\$) | 10.90 | 10.65 | 10.31 | 10.98 | 13.83 | 14.15 | 13.17 | 13.49 | 13.07 |

TACC desde 1990-I

(1) Cambio es la diferencia en puntos base